

COMMUNICATOR

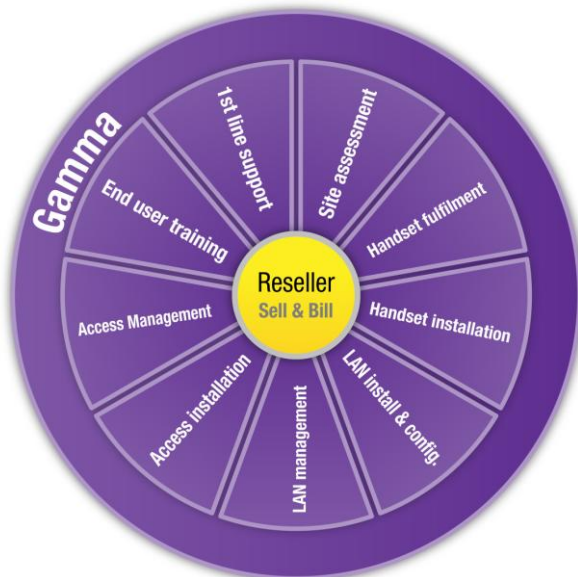
COMMUNICATOR MANAGED SERVICES *Hosted IP Telephony without the hassle*

Communicator Managed Services provides small businesses with a fully featured, highly resilient, flexible voice solution.

Channel partners get a complete solution package for up to 30 users, where Gamma takes care of everything from installation to support, leaving the channel partner to focus purely on making the sale and earning up to 30% margin.

With so many components making up a robust and reliable Hosted IP Telephony solution, why not let Gamma do the hard work for you?

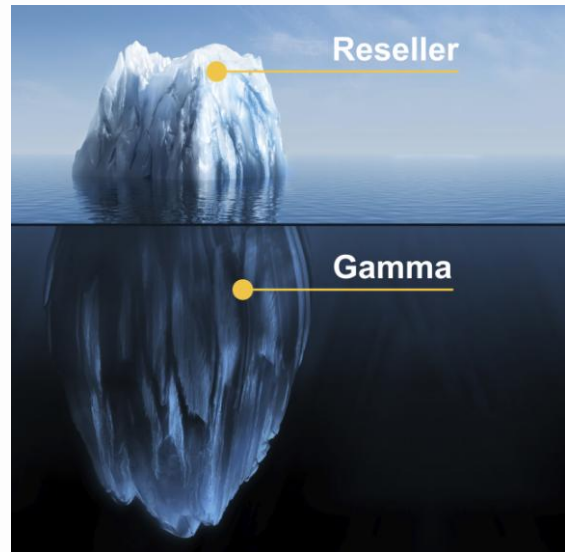
HOW IT WORKS



Communicator Managed Services is available through a 3 or 5 year leasing agreement that allows the service to be provided to end customers at a fixed price per user per month whilst giving resellers 30% margin on each deal.

Equally your customer may choose to buy the equipment and licenses as a capex model.

Both the leasing option and the capex model gives channel partners the same margin return over the term of the deal.



Communicator Managed Services gives you 30% margin whilst Gamma take care of all the other hidden costs

BENEFITS

- ☀ You focus on selling, we provide the rest
- ☀ Hosted IP Telephony without having to change the total sales focus of your business
- ☀ Provide PBX features without the level of accredited training usually associated with PBXs
- ☀ Lock in your customers and add value to your business through recurring revenue - leasing and service packages for 3 or 5 years
- ☀ Know your cost of sale upfront with no hidden surprises
- ☀ Earn up to 30% margin

NEXT STEPS...

Find out how to get started with Communicator Managed Services today.

**...call us now on 0800 008 7877
or email marketing@gammatelecom.com**